





Alternatives: Package Designs

Prepared for: Your Company

Date: 10 June 2022





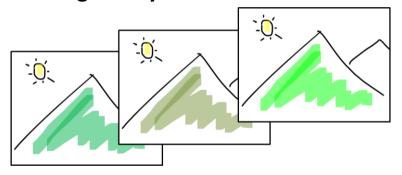






Survey Detail

Number of alternatives evaluated in this screening survey = 7



Rated from 1 to 5 on diagnostics and 0 to 10 on purchase interest. These are reported as averages.

Type: Package Screening Survey

Survey date

3/3/2022

Country

South Africa

Target

All ages and genders

Sample size

100 questionnaires were completed.



Questionnaire outline

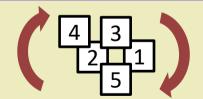
Qualification questions

Demographics (e.g. age, gender & household income)

Please review the alternative below and then rate your level of agreement with each statement in relation to this alternative

How likely would you be to <describe desired action> this / a <describe item type>?

Order effects mitigated through randomized order rotation



Question set repeated for each alternative. Customized to match your item type (e.g. 'logo', 'concept' etc.) & action type (e.g. 'buy', 'subscribe' etc.).



Survey Results

Slides sorted in rank order, from best to worst

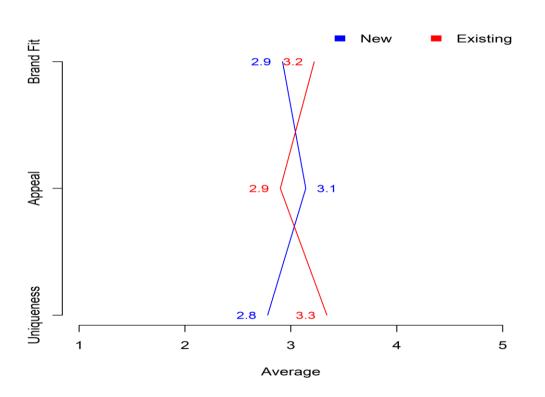




Purchase 5.96 Intention Rating from 0 to 10 Change * Change = new - existing

Design 8 Rank = 1





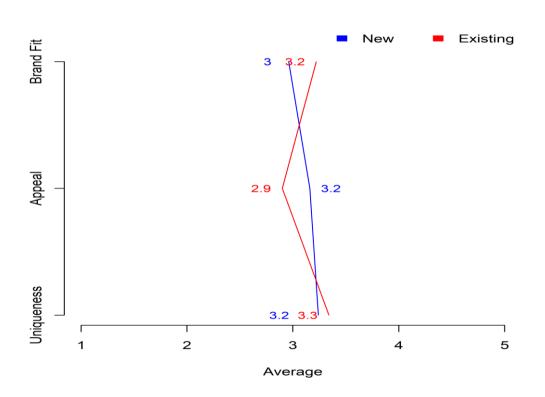




Purchase 5.6 Intention Rating from 0 to 10 Change 0.64 * Change = new - existing

Design 6 Rank = 2





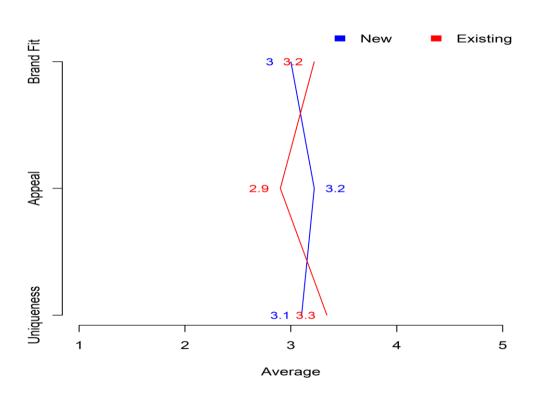




Purchase 5.34 Intention Rating from 0 to 10 Change 0.38 * Change = new - existing

Design 2 Rank = 3





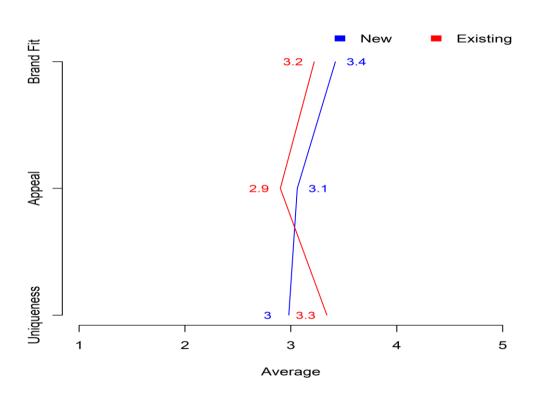




Purchase 5.08 Intention Rating from 0 to 10 Change * Change = new - existing

Design 7 Rank = 4





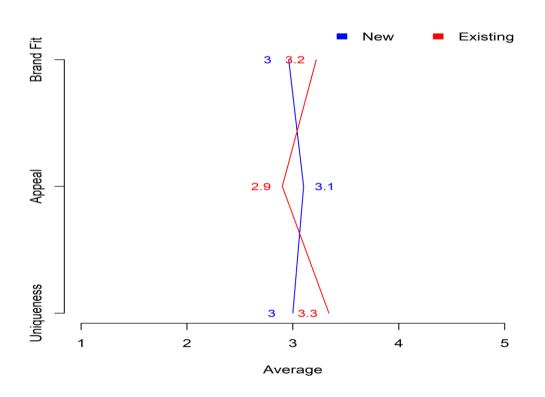




Purchase 4.98 Intention Rating from 0 to 10 Change 0.02 * Change = new - existing

Design 5 Rank = 5





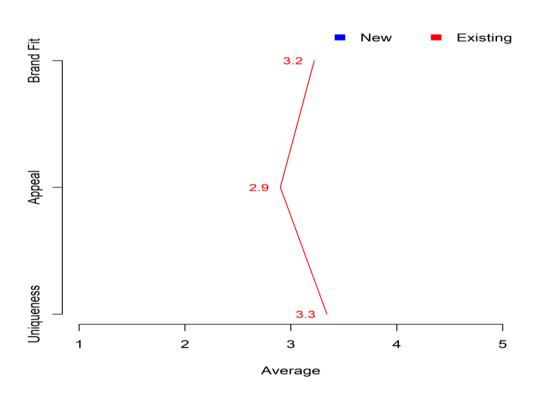




Purchase 4.96 **Intention** Rating from 0 to 10 Change * Change = new - existing

Design 1 Rank = 6





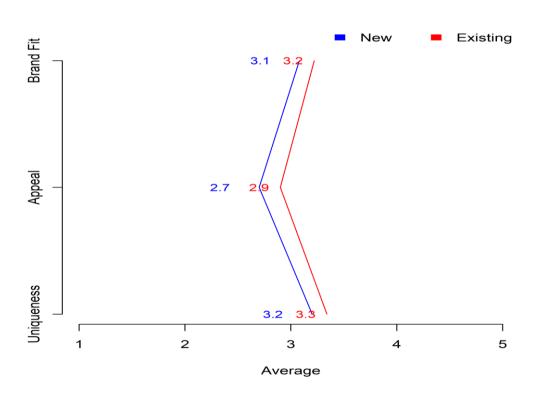




Purchase 4.94 Intention Rating from 0 to 10 Change * Change = new - existing

Design 3 Rank = 7





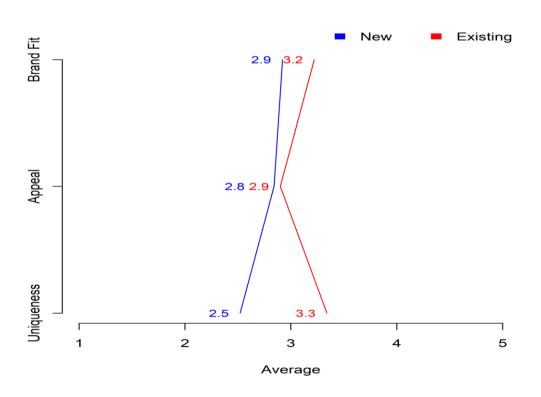




Purchase 4.94 Intention Rating from 0 to 10 Change * Change = new - existing

Design 10 Rank = 8





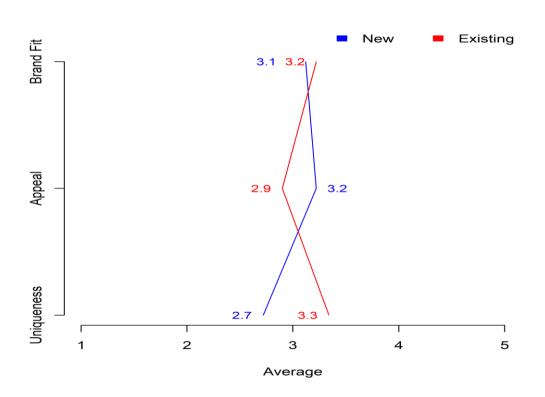




Purchase 4.62 Intention Rating from 0 to 10 Change * Change = new - existing

Design 4 Rank = 9





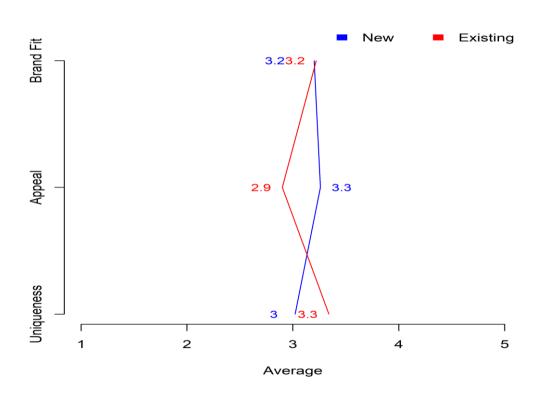




Purchase 4.56 Intention Rating from 0 to 10 Change * Change = new - existing

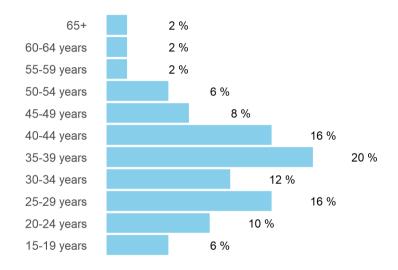
Design 9 Rank = 10





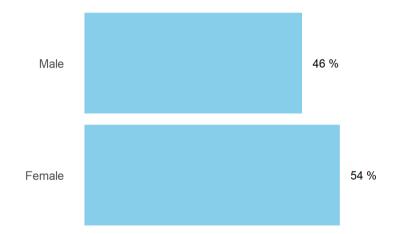


Age





Gender





Household Income

